

Agenda

- I. Welcome
- II. 2nd Quarter Financials
- III. Progress on Addressing Deficit
- IV. Governor's Preliminary Budget
- V. CARES Update
- VI. Strategic Budgeting









WELCOME









2nd QUARTER FINANCIALS









AADHT Actuals and Projections

- We closely monitor progress in addressing the budget deficit by running projection reports at the close of each month
- These reports reflect three categories of expenses:
 - 1) Actuals to Date. These are the real actual expenses that have taken place up until the close of the reporting period.
 - 2) Projected Actuals. These are projections for the remainder of the year based on the assumption that spending will continue at the same rate. This approach averages the spending of the previous months.
 - 3) Encumbrances. These are financial commitments that have already been made, that we know we will have to pay. Encumbrances can vary drastically based on timing of contracts or payments.









1st Quarter Report

 At the end of the 1st Quarter, the Projected YE Balance in AADHT was a \$9.9M deficit

Division	Base Budget		Budget Revised Budget		Actuals (July-Sept)		Projected Actuals (Oct-June)		Encumbrances		Projected YE Actuals		Projected YE Balance	
ACADEMIC AFFAIRS	\$	61,194,635	\$	62,078,526	\$	16,730,244	\$	50,190,733	\$	191,920	\$	67,112,897	\$	(5,034,372)
ADMIN AND FINANCE	\$	14,541,814	\$	16,075,281	\$	3,811,148	\$	11,433,443	\$	1,354,813	\$	16,599,405	\$	(524,124)
ADVANCEMENT	\$	2,953,660	\$	4,300,070	\$	659,022	\$	1,977,065	\$	107,603	\$	2,743,691	\$	1,556,379
INFO TECHNOLOGY	\$	9,286,481	\$	11,378,765	\$	3,620,421	\$	10,861,264	\$	3,737,539	\$	18,219,224	\$	(6,840,460)
PRESIDENT	\$	3,015,873	\$	3,710,850	\$	599,340	\$	1,798,020	\$	146,078	\$	2,543,437	\$	1,167,413
STUDENT AFFAIRS	\$	10,723,913	\$	10,624,974	\$	2,474,254	\$	7,422,761	\$	129,079	\$	10,026,093	\$	598,881
CENTRALLY MONITORED	\$	91,461,042	\$	106,175,614	\$	31,323,019	\$	75,525,350	\$	172,879	\$	107,021,248	\$	(845,634)
Benefits	\$	45,219,715	\$	45,219,715	\$	11,707,733	\$	35,123,200	\$	-	\$	46,830,934	\$	(1,611,218)
Utilities	\$	3,413,078	\$	3,479,527	\$	574,633	\$	2,864,228	\$	40,666	\$	3,479,527	\$	0
Financial Aid	\$	32,299,701	\$	32,299,701	\$	14,132,207	\$	18,167,494	\$	-	\$	32,299,701	\$	-
Other CM	\$	10,528,548	\$	25,176,670	\$	4,908,446	\$	19,370,427	\$	132,213	\$	24,411,086	\$	765,584
TOTAL	\$	193,177,417	\$	214,344,079	\$	59,217,448	\$	159,208,635	\$	5,839,912	\$	224,265,995	\$	(9,921,916)









2nd Quarter Report

 At the end of the 2nd Quarter, the Projected YE Balance in AADHT is a \$1.3M deficit

Division	Ori	ginal Budget	Rev	ised Budget	Actuals (July-Dec)	_	jected Actuals (Jan-June)	Encu	ımbrances	P	rojected YE Actuals	Pr	ojected YE Balance
ACADEMIC AFFAIRS	\$	63,056,840	\$	64,405,279	\$ 31,951,005	\$	31,951,005	\$	258,471	\$	64,160,481	\$	244,798
ADMIN AND FINANCE	\$	14,641,814	\$	16,109,097	\$ 7,582,526	\$	7,582,526	\$	1,228,178	\$	16,393,230	\$	(284,132)
ADVANCEMENT	\$	2,953,660	\$	4,300,070	\$ 1,060,674	\$	1,060,674	\$	40,408	\$	2,161,757	\$	2,138,313
INFO TECHNOLOGY	\$	9,218,481	\$	11,217,827	\$ 8,999,560	\$	5,399,560	\$	1,607,111	\$	16,006,230	\$	(4,788,404)
PRESIDENTS	\$	3,155,873	\$	3,792,516	\$ 1,385,750	\$	1,385,750	\$	268,799	\$	3,040,298	\$	752,218
STUDENT AFFAIRS	\$	10,847,573	\$	10,778,441	\$ 4,779,316	\$	4,779,316	\$	117,326	\$	9,675,957	\$	1,102,484
CENTRALLY MONITORED	\$	89,303,177	\$	104,232,404	\$ 43,715,876	\$	60,708,767	\$	309,096	\$	104,733,738	\$	(501,334)
Benefits	\$	46,337,882	\$	46,366,633	\$ 24,352,120) \$	24,352,120	\$	-		\$ 48,704,240	\$	(2,337,607)
Utilities	\$	3,413,078	\$	3,479,527	\$ 1,088,284	! Ş	5 1,263,284	\$	93,940		\$ 2,445,508	\$	1,034,019
Financial Aid	\$	32,299,701	\$	32,496,001	\$ 14,230,083	\$	18,265,918	\$	-		\$ 32,496,001	\$	-
Other CM	\$	7,252,516	\$	21,890,243	\$ 4,045,388	\$	16,827,444	\$	215,156		\$ 21,087,989	\$	802,254
TOTAL	\$	193,177,417	\$	214,835,634	\$ 99,474,706	\$	112,867,597	\$	3,829,388		\$ 216,171,691	\$	(1,336,057)









2nd Quarter Actuals

- What makes up the \$8.6M difference?
 - Actual expenses were 32% lower in the 2nd quarter than the 1st quarter
 - -Expenses were front-loaded in the first quarter in preparation for the new academic year
 - As more expenses were realized, the projection for the remainder of the year became more accurate, and reflected the decreased rate of spending
 - An analysis of utility use yielded projected savings of \$1M
 - Encumbrances were approx. \$2M lower at the time of the Q2 report









AADHT Actuals & Projections

As of 9/30/20

Division	ojected YE Actuals	Pr	ojected YE Balance		
ACADEMIC AFFAIRS	\$ 67,112,897	\$	(5,034,372)		
ADMIN AND FINANCE	\$ 16,599,405	\$	(524,124)		
ADVANCEMENT	\$ 2,743,691	\$	1,556,379		
INFO TECHNOLOGY	\$ 18,219,224	\$	(6,840,460)		
PRESIDENTS	\$ 2,543,437	\$	1,167,413		
STUDENT AFFAIRS	\$ 10,026,093	\$	598,881		
CENTRALLY MONITORED	\$ 107,021,248	\$	(845,634)		
Benefits	\$ 46,830,934	\$	(1,611,218)		
Utilities	\$ 3,479,527	\$	0		
Financial Aid	\$ 32,299,701	\$	-		
Other CM	\$ 24,411,086	\$	765,584		
TOTAL	\$ 224,265,995	\$	(9,921,916)		

As of 12/31/20

Division	Projected YE Actuals	Projected YE Balance			
ACADEMIC AFFAIRS	\$ 64,160,481	\$ 244,798			
ADMIN AND FINANCE	\$ 16,393,230	\$ (284,132)			
ADVANCEMENT	\$ 2,161,757	\$ 2,138,313			
INFO TECHNOLOGY	\$ 16,006,230	\$ (4,788,404)			
PRESIDENTS	\$ 3,040,298	\$ 752,218			
STUDENT AFFAIRS	\$ 9,675,957	\$ 1,102,484			
CENTRALLY MONITORED	\$ 104,733,738	\$ (501,334)			
Benefits	\$ 48,704,240	\$ (2,337,607)			
Utilities	\$ 2,445,508	\$ 1,034,019			
Financial Aid	\$ 32,496,001	\$ -			
Other CM	\$ 21,087,989	\$ 802,254			
TOTAL	\$ 216,171,691	\$ (1,336,057)			









YEAR END PROJECTION









Campus Actuals & Projections (as of 9/30/20)

Base Budget	\$ 193,177,417	Base Shortfall	\$ (6,521,916)
Less Projected YE Actuals	\$ 224,265,995	One-Time Shortfall	\$ (4,043,764)
Projected YE Base Balance	\$ (31,088,578)	Total Campus Shortfall	\$ (10,565,680)
Plus 1x/Carryforward Balance	e \$ 21,166,662 *	One-Time Tuition	\$ 10,900,000
Plus CARES Reimbursement	\$ 3,400,000	One-Time Student Success Fee	\$ 675,000
Projected YE Balance	\$ (6,521,916) *	20-21 Projected Campus Net	\$ 1,009,320

- The 1st Quarter report showed a projected year end surplus for the first time in the 20-21 budget
- The divisions and central budget committed to continue the work of analyzing every resource on campus









Campus Actuals & Projections (as of 12/31/20)

Base Budget	\$ 193,177,417 AADHT Shortfall	\$ 2,263,943
Less Projected YE Actuals	\$ 216,171,691 One-Time Shortfall	\$ (499,198)
Projected YE Base Balance	\$ (22,994,274) Total Campus Surplus	\$ 1,764,745
Plus 1x/Carryforward Balance	\$ 21,658,217 * One-Time Tuition	\$ 7,272,375
Plus CARES Reimbursement	\$ 3,600,000 One-Time Student Success Fee	\$ 750,000
Projected YE Balance	\$ 2,263,943 * 20-21 Projected Campus Net	\$ 9,787,120

- One-time needs were reduced by approx. \$3.5M
- Over-enrollment tuition projection decreased by approx. \$3.7M with updated spring enrollment information
- *The campus is overspending. The current over-spending rate would require a carryforward balance of \$23M
- *The Carryforward balance includes funding committed over the next two years









PROGRESS ON ADDRESSING DEFICIT



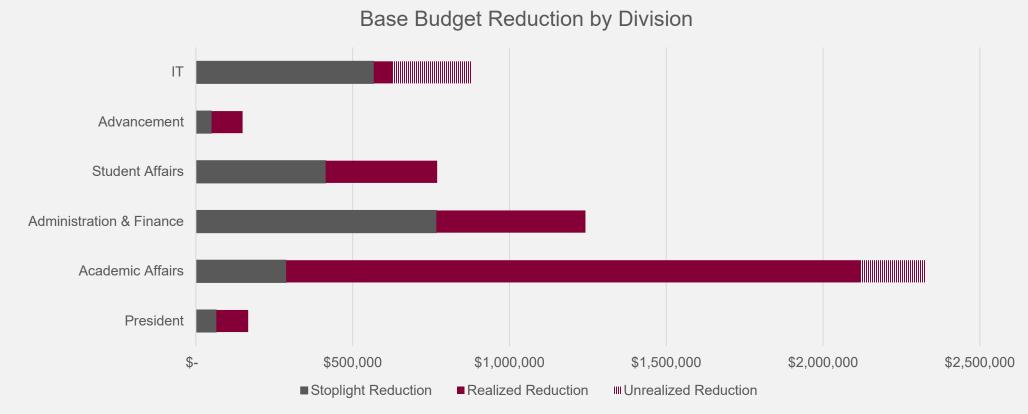






Base Reductions

- The campus started the year with a nearly \$10M deficit to address
- All but \$458k of reductions have been identified











GOVERNOR'S PRELIMINARY BUDGET











- CSU Budget Planning
- Trustees adopt
 CSU budget
 request to be
 submitted to the
 Governor
- Governor's
 Budget
 submitted to
 Legislature
- Legislative
 Analyst's
 budget analysis
 released
- Governor's May
 Revision
- State Budget Adopted
- CSU Budget
 Finalized
- In January the Governor submits the preliminary budget to the CA State Legislature.
- This budget is preliminary, and is subject to the priorities of legislators, but it signals where the Governor would like to invest state resources.











This is partially true. \$55m is going directly to CalPERS for increased health expenses

DH is part of this program!









- The Governor's Preliminary Budget allocated \$144.5M in ongoing base to the CSU, as well as \$225M in one-time funding
- CSUDH currently makes up 3.29% of the CSU campus budget
- There has not been any indication how the incremental funding will be allocated to the campuses







Incremental Expenditure Increases (in millions)	CSU	DH 29%)
Base Growth	\$ 111.5	\$ 3.7
Basic Needs (Digital Equity & Mental Health)	\$ 15.0	\$ 0.5
Basic Needs (GI2025)	\$ 15.0	\$ 0.5
Canvas	\$ 2.0	\$ 0.1
CSU Stanislaus, Stockton	\$ 1.0	N/A
TOTAL	\$ 144.5	\$ 4.7









DH will need to start planning for the 21/22 Budget, which will include a structural deficit carried forward from 20/21

Unidentified 20/21 Base Reduction	\$ 458,000
Estimated Base Mandatory Costs	\$1,875,000
Total 21/22 Anticipated Base Need	\$2,333,000









CARES BUDGET UPDATE









CARES Budget Update

- To date we have drawn down \$3.3M of the first round of CARES Funding. The remainder has been allocated but not yet claimed.
- The Federal Government approved a second round of funding which we are referring to as CARES II
- CARES II is a larger allocation at \$31M
- We are expected to spend at least \$9M on student aid, which is what was spent in CARES I
- Guidance has changed slightly on how funds are to be used and reimbursed- there is a little more flexibility on how funds can be used









STRATEGIC BUDGETING









What is Strategic Budgeting?

Strategic Budgeting is the process of aligning resources with the university strategic plan and priorities.

Strategic budgeting should be used in achieving both short-term and long-term goals.









What is Strategic Budgeting?

- Short-term strategic planning: ensuring that expenditures align with the priorities of the campus
 - -Examples: re-evaluating positions when made available, program audits
- Long-term strategic planning: planning for larger campus goals, and ensuring continued financial stability
 - Examples: establish a University reserve, create sustainable budgeting practices

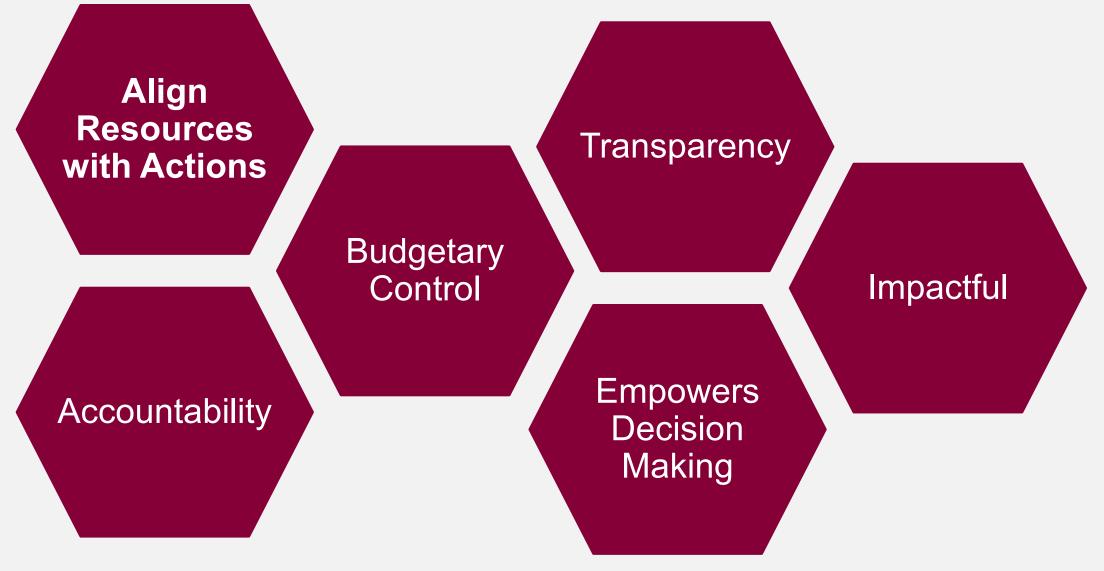








Strategic Budgeting Foundation











Strategic Budgeting Steps

- Step 1: Set campus priorities (measurable)
- Step 2: Campus makes budget requests tied to priorities in Step 1 for more focused impact
- Step 3: Available funding distributed based on budget requests through UBC









SAVE THE DATE: Future Budget Updates

- Monday, March 1st: Budget Lunch & Learn*- Projections and Budget Modeling
- Monday, April 5th: Budget Lunch & Learn*- Topic TBD
- Tuesday, April 20th: Campus Budget Update

^{*}If you have any budget topics you would be interested in learning more about, please send them to Katie Robinson, University Budget Director (karobinson@csudh.edu).









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